

Supply Chain Services

The Life Sciences industry is driven by scientific innovation and technical excellence. The innovative products and treatments being developed can transform patients' lives. But to reach the market and improve patient outcomes, companies must effectively manufacture and deliver them, often in new ways dictated by novel product and treatment models.

Each stage of a company's lifecycle has its own set of Supply Chain challenges – regulatory requirements, clinical and commercial uncertainties, logistical constraints and reaching new points of patient care – all of which need to be managed while ensuring quality and compliance.

Converge Consulting helps maintain focus on patient outcomes by ensuring reliable and scalable Clinical and Commercial Supply. We provide clients with sound strategy, reliable operations, and flawless execution.

We understand the risks, volatility, and complexity of moving from preclinical to clinical trials, preparing for your first commercial product launch, or scaling global operations as your commercial portfolio grows.

Sound Strategy

Whether mapping out initial clinical supply requirements in preparation for IND application, scaling up for commercial production, or grappling with new GMP requirements in your existing supply chain, your efforts will be more successful when driven by strategies based on business need and industry best practice.

Extensive experience enables our practitioners to plan, secure organizational alignment, and mobilize without drawing resources away from your scientific and technical efforts. We know which questions to ask and when important decisions and investments must be made, whether your supply chain strategy ranges from completely virtual to fully integrated manufacturing.

A sound strategy serves as a roadmap to communicate and build alignment. It provides clarity on key interdependencies and opportunities within and across functions.

Reliable Operations

Clinical and commercial supply management involve important operational decisions. We help clients design, establish, and improve Supply Chain Processes – capacity planning, materials management, procurement, scheduling, planning/S&OP, inventory management, warehousing, logistics, serialization, global trade policies and procedures.

Our experienced consultants manage critical supply initiatives, including CRO/CMO/3PL selections, technology transfers and operations management. We bring industry-specific knowledge in a range of modes and formulations, and across enterprise IT platforms and technologies. We provide clients with objective recommendations aligned with business goals, milestones, and product requirements.

Flawless Execution

Even with sound strategies and with operations underway, Life Science companies often run lean organizations, gating major hiring and investments. As a result, they may lack key in-house expertise or hands-on execution resources to manage supply, even when stakes are high and expertise is critical.

Converge provides a broad range of resources and capabilities for end-to-end Clinical & Commercial Supply Chain Management. Through expert guidance and fractional supply chain team support, we enhance clients' internal teams with Interim Functional Leadership, project management, logistics and cold chain expertise, quality assurance, global trade compliance and planning/analyst support.

Our Services

We work independently and/or as advisor to our clients' teams in areas such as:

- Strategies for Clinical & Commercial Supply
- Supply Chain Launch Planning & Preparations
- Supply Chain Planning & Analytics
- Global Logistics & Trade Compliance
- Inventory Management & ERP Strategies
- IT Solution Implementation Project Management
- EPCIS/Serialization
- Cell Therapy Supply Chain/Chain of Integrity
- IRT/Clinical Trial Supply Management

Converge Consulting serves the Life Sciences industry with strategy, operations and execution expertise. We collaborate with biotech, pharmaceutical and cell/gene therapy companies to achieve important business objectives. The Converge approach focuses on bridging the gap between sound strategy and reliable execution. www.convergeconsulting.com