

Enterprise IT Strategies for Life Science

Managing enterprise information technology in emerging and growing Life Science companies is challenging beyond the typical IT dilemma. In addition to traditional infrastructure, security and access concerns, emerging biopharma companies work with very limited resources, substantial scientific and regulatory uncertainties, and strict compliance requirements. As clinical, manufacturing, and commercial activities emerge, new business and information needs increase complexity.

Many companies struggle with planning and executing their enterprise systems evolution, and as a result risk adopting applications and processes that cannot scale, losing their existing IT investment, and missing opportunities to enhance business capabilities.

Converge Consulting works with emerging biopharma organizations to develop Enterprise IT Strategies that align with your business objectives, balance required capabilities with complexity, and scale financial investment to your company's lifecycle. We assist in establishing critical IT applications and processes that support the way work in life sciences is actually performed – in a compliant manner across functional boundaries and with key business partners.

Compliant Submissions

Preclinical and early clinical companies generate large quantities of critical data to support the requirements of IND and NDA/BLA submissions. At the same time, they are also working with limited in-house IT solutions expertise and gated investment funding.

Converge clearly understands the IT requirements of our emerging life science clients and we help match their needs to established industry solution partners and identify the appropriate timing for investment. We also collaborate on effective data organization and automation opportunities so that their submission process is successful and fully compliant.

Optimized Performance

For organizations experiencing increased complexity and a robust product portfolio, enterprise IT solutions can drive significant improvement in performance. Access to critical data, visibility to processes and operations, collaboration across teams and automation of activities can provide even small organizations with substantial benefits.

We work with companies to streamline operations, financial, quality and compliance processes through business process optimization - automating complex systems, integrating data into portals and dashboards for leadership tools and large-scale data analytics.

Improved Outcomes

In today's healthcare environment, biopharma manufacturers must not only manage their own internal scientific and revenue-generating data, but also maintain a focus on patient outcomes. Leaders in the industry are establishing high-touch patient and physician relationships based on bundling physical products and services with the aggregation and analysis of large quantities of internal and external data.

Converge works with innovative companies preparing for commercial launch to develop strategies for providing specialized models of care. We assist in identifying critical data and its sources, determining how best to aggregate and manage it, and establishing protocols for its analysis.

Our Services

Our experienced consultants and practitioners work independently and/or as advisor to our clients' teams in activities related to Enterprise IT strategies and execution. Areas of support include:

- Business-Driven IT Strategies
- Multiyear Enterprise and Functional IT Roadmaps
- Business Case Justifications
- IT Solution Requirements Definition
- Enterprise Application Evaluation & Selection
- Business Information & Solution Architecture
- Patient Outcomes-Focused Strategies
- Data Integrity Strategies
- IT Governance & Master Data Management
- IT-Enabled Business Process (Re-)Design
- Operations & Process Data Management
- Client-side IT Implementation Project Management & PMO
- Audit Ready Compliant Cloud (ARCC) Services
- Fractional IT Leadership and Team Support
- Independent Implementation Program Review

Converge Consulting serves the Life Sciences industry with strategy, operations, and execution expertise. We collaborate with biotech, pharmaceutical and cell/gene therapy companies to achieve important business objectives. The Converge approach focuses on bridging the gap between sound strategy and reliable execution. www.convergeconsulting.com