

Company Profile

Converge Consulting is committed to helping Life Sciences companies focus on patient outcomes and succeed in today's marketplace. We bridge the gap between sound strategy and reliable execution. Clients benefit from the experience and capabilities of our practitioners, direct interaction with our senior team, our commitment to delivering superior service and exceeding our clients' expectations.

Reliable Execution

Biopharmaceutical firms are faced with an array of challenges as drug discoveries progress through the product lifecycle. The level of internal risk is high whether performing preclinical studies, conducting clinical trials, or preparing for commercialization and global growth. There are daunting technical challenges, complex and evolving regulatory requirements, and significant capital that needs to be invested before the success of a drug is in-hand.

For many firms, variability in operations can impact progress in the clinic and hinder the ability to supply commercial product to the market. Producers of advanced therapies also face constraints in critical production capacity, skilled resources, and financial capital. All of these can impact development timelines and compliance, as well as limit the ability to capitalize on commercial opportunities.

Successful development, launch, and sustainable supply depend upon bridging knowledge and a multidisciplinary array of skills across corporate functions. Groups as varied as CMC, Clinical Operations, Quality, Manufacturing, Sourcing, Supply Chain, Marketing, Regulatory, Finance, and IT must all work collaboratively.

We work with you through the critical lifecycle transitions of your business, providing the technical CMC, Manufacturing, Supply, Quality, IT and business expertise, to design and manage critical processes the way work is actually performed – across functional boundaries and across the supply network.

Sustainable Growth

Converge is dedicated to helping clients turn business strategies into effective operational processes. While you focus on your core capabilities of scientific and technical excellence, we can help you develop and implement effective strategies to build your business from stage to stage in your lifecycle, bring products to market, ensure supply, maintain compliance, scale the business, and accelerate growth.

The effective management of operations over and above GMP requirements in Manufacturing (CMC), Supply Planning,

Materials Management, Tech Transfer and Change Control can be crucial to ensuring quality and meeting milestones.

An Operational Excellence focus enhances your ability to execute, enables you to compete quickly, ensures agility in the face of uncertainty, and ultimately accelerates advancement through the product development lifecycle.

Additionally, many companies struggle with understanding the elements and timing of their specific business information and IT requirements. We guide our clients either cross-functionally or within departments using established tools and methodologies to increase organizational flexibility and support a collaborative culture that allows your organization to scale.

Business Value

It is not only the quality of your strategies, but also their execution that ultimately generates value. The key is ensuring operations stay tightly aligned with business objectives, even as those objectives evolve. We keep your team focused on managing and improving execution over time in areas that are crucial to achieving your goals.

Our Services

Our experienced team works independently or in a collaborative role guiding our clients in areas including:

- Comprehensive CMC Support
- Enterprise IT Solutions
- IT Roadmaps
- Solution Selection
- Client-side Implementation Project Management
- Technical Operations Strategies
- Product & Process Development
- Product Supply Infrastructure & Management
- Commercial Launch Planning & Support
- Operational Excellence & Business Process Management
- Risk Management for Operations & Supply
- Project & Program Management

Converge Consulting serves the Life Sciences industry with strategy, operations, and execution expertise. We collaborate with biotech, pharmaceutical and cell/gene therapy companies to achieve important business objectives. The Converge approach focuses on bridging the gap between sound strategy and reliable execution. www.convergeconsulting.com